ODTUG SCODE dallas - ft worth

Welcome



ODTUG Kscope25 dallas - ft worth june 15 - 19

Unlocking the Potential of Oracle EPM Reports

From Zero to Sixty





AGENDA



About the Speaker





- Oracle EPM Administrator
- Managed Services/Support Services @ Olympus Consulting
- 2022 Oracle Cloud Support Specialist
- Reports and Smart View Trainer

First Time Kscope presenter

- 20+ years in Information Technology
- **Stasi Verges** 214.912.9463
- stasi@olympusconsulting.com

About Olympus Consulting





Strategy

Collaborate with executive leadership to implement strategic initiatives using Oracle Cloud EPM, aligning goals, optimizing processes while driving efficiency.

Assessments

Evaluate the functionality and performance of an implementation to ensure it meets oragnizational needs, efficiency goals, and strategic initiatives.

Cloud Readiness

Assess the current implementation to determine its suitability, readiness, and potential challenges for a seamless migration to the cloud environment.





Budgeting and Forecasting

Integrates financial, operational, and strategic planning, enhancing collaboration and decision-makina across the organization with real-time data and predictive analytics.

Integrations

Integrates data from various sources, supports file-based and direct integrations, and automates data mapping and loading for efficient financial and operational processes across all EPM business processes.

Consolidations

processes, ensuring

accurate, timely

reporting and

compliance, enhancing

efficiency, and providing

real-time insights for

better decision-making.

Reporting and Analysis

Excel, web-based forms, dashboards, and pixelperfect reporting with full e-mail bursting capabilities provide enterprise-wide reporting.



Provides insights into cost and profitability drivers, optimizing resource allocation and financial performance through detailed analysis across various dimensions.



Proactive Support

Monitor daily data loads, update meta-data and data mappings, support Smart View users, and execute ad-hoc automated processes like data loads.

Reactive Support

Handle client requests per SLA, investigate automated process errors, and perform root cause analysis to identify and resolve issues efficiently.

Report Services

Create new reports based on user requests, update existing reports per new requirements, and manage report security access for all users

.



What Makes Us Different?

- As thought Leaders in EPM, Olympus . has presented over 30 times at Kscope in the last 10 conferences including multiple Best Speaker awards.
- Oracle Cloud Beta program member, pre-release experience with new features along with a direct line of communication to the Oracle development team.
- For Planning Magic Quadrant, Gartner interviewed 8 Olympus clients out of the 30 or so Oracle clients.
- Olympus has a 100% success rate on EPM implementations.
- Every consultant is Architect level with at least 17 years of experience.

Introduction



- Beginners Guide
- Financial Reports users welcome too anyone still migrating reports?
- Reports are Robust!
 - Oracle documentation
 - Videos
 - Blogs
 - Customer Connect

The best way to build a better report is to practice!

Smart View vs Reports



Smart View

- Great for analysis and investigation
- Reporting challenges include frequent changes and decentralized nature

Reports

- Centralized, single source
- Consistent look & feel
- Static snapshots
- Low maintenance (can automatically incorporate new members)
- Import into Smart View/Excel
- Publish group of reports in Books
- Automate distribution on a schedule
- Distribution to non-app users



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12,100 (710,917)

Oracle EPM Reports



Getting Started

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Accessing Reports



- Click on the Reports tile, or Reports in the Navigator Menu ("Hamburger")
- Do not click on Financial Reports
- Do not select Reporting Web Studio this is the old Financial Reports platform



Reports Library



EPM Cloud Planning: FinPlan				<u></u> ሰ ቶ	stasi@olympusco	nsulting.com 🔻
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Search Carch Search	5					
Name	Description		Created	Last Modified	Report Format	Actions
Library			9/20/24	ricky@olympuscons 9/20/24		
Admin Forms			9/20/24	ricky@olympuscons 9/20/24		
Input Forms			9/20/24	ricky@olympuscons 9/20/24		
Reports			9/20/24	ricky@olympuscons 9/20/24		
Training			10/24/24	stasi@olympuscons 5/4/25		
Balance Sheet (training)			5/4/25	stasi@olympuscons 5/4/25	HTML PDF ×LS	
Cash Flow (training)			5/4/25	stasi@olympuscons 5/4/25		
Income Statement (training)			5/4/25	stasi@olympuscons 5/4/25		
KPI Comparison (training)			5/4/25	stasi@olympuscons 5/4/25	HTML PDF XLS	
Report - Training			1/23/25	ricky@olympuscons 1/23/25	HTHL PDF XLS	

Create and Actions Menus

ULY MPU

Create menu

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orm	aı		A						

XLS PDF Open Edit Rename Copy As Delete Create Folder Delete Move to Rename Assign Permission Move to Copy URL Assign Permission

Report Actions menu (the "three dots")

Folder Actions menu (the "three dots")



TIP: Use Copy As to create a new report that re-uses an existing report's formatting. Can also use Shared Objects.

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Oracle EPM Reports



Creating a New Report

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Creating a New Report



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[] Tasks 딷 Dashboards 🔟 Infolets	🗐 Data 🔮 Reports	🖫 Financial Reports	🗐 Documents 🛛 🔡 I	Rules 뮵 Approvai	ls	
Reports				=	Import <u>R</u> ef	resh <u>C</u> reate ▼
Search Q Library T All Types					Report Book	a Definition
Name	Description		Created	Last Modified	Report Format	ACTIONS
Library			9/20/24	ricky@olympuscons 9/20/24		
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Input Forms			9/20/24	ricky@olympuscons 9/20/24		
				riclar@olumnuscons		

Creating a New Report





Design Layers

Report Designer





Design Layers

Object Designer

Balance Sheet (for training) / HeaderSide	🔕 🛃 🔅 Save Save As Close
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MemberAlias("Department")	Format
	Background Color
	Font Default - "Liberation Sans
	Size 10
	Color
	Vertical Alignment
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	Reset to Default



Design Layers

Grid Designer

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*** Dimension layout and Member Selection Function layers also exist



Oracle EPM Reports



Headers & Footers

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Headers & Footers

A typical report Header & Footer may include:

- A company Logo.
- A report **Title**.
- Contextual Information about the Report.

	Balance Sheet	Scenario: Actual Version: Final Entity: No Entity
/Library/Training/Balan	ce Sheet (for training)	Page 1 of 1
Report run by: Stasi Ve	erges	Report run date: 5/5/25 9:28 AM



Headers & Footers

- Default Header top 1 inch of sheet
- Default Footer bottom 0.50 inch of sheet
- Right-click to add a Text box or Logo (image)



<u>TIP</u>: Name your Objects – avoid using the default names (Text1, Text2, Grid1, etc.)



Text Formulas



 Dynamically pull report specific information into the text objects such as Report Name, Scenario, Version, Entity, Year, Month, Run Date, Run By, etc.

Balance Sheet / txt_Members			Save Save As Close
Kork Bust Source Source	Search AncestorAlias AncestorName CellText CellValue ConditionalText DateTime HeadingValue Left	Select Cancel	General Name txt_Members Format Background Color Font Default - "Liberation Sans Size 8 Vertical Alignment Text Character Width Large Reset format properties to Default

Text Formula Examples



- **MemberAlias** MemberAlias("Grid1", "Period") MemberAlias("Grid1", "Years")
- **MemberName** Report Year: MemberName("Years", A, true)
- **PageCount** Page PageNumber() of PageCount()

& PageNumber

- **ReportAuthor** Report author: ReportAuthor()
- **ReportCreatedOn** Report run on: ReportCreatedOn(short, short)
- **ReportName** ReportName() (pulls the name of the report)
- **ReportRunBy** Report run by: ReportRunBy()

Formatting Errors



• Drag & drop is sometimes finicky – use Properties to set size or location



Oracle EPM Reports



Saving & Testing Reports

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Saving a Report

- Save Often don't lose your work!
- Save in Report and Object Designer layers
- Save before Previewing or running the Report in case it "crashes" due to development errors or long retrieve times.





Testing a Report



Click the **Preview** button (save first!) - Preview is available in the Report, Grid and Chart Designers.



To return to the editor, click **Edit** button – the "Pencil" icon. Do not hit "Close" as this closes the designer/report.



Oracle EPM Reports



Creating a Grid (The Guts of the Report)

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Creating a Grid





Creating a Grid





Grid Editor/Designer



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<u>TIP</u>: Save will only save changes to the Grid and Preview will only preview the Grid.

Dimension Layout

- Setup Rows, Columns and POV
- "Bull's Eye" icon takes you to the Dimension editing layer
- Click the "Bull's Eye" icon again to return to the Grid edit layer (Close will take you back to the Report).

Balance S	Sheet (for training	🛇 🗡 🕨 🎯 📑 🌣 🛛 Save Save As Close						
Years	Scenario	Version	Entity	View	Brand	Department	Data Source	
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	Period							Title Hide
1 A	Account #							Data Source FinPlan FinPln
								Column Width Minimum
								0.73
								Row Height Minimum



Dimension Layout

- Click, hold and drag dimensions to move them between the Rows, Columns and POV.
- The order of dimensions determines their order in the rows and columns.

Balance	e Sheet (f	or trainir	ng) / GridMain	0	► <u>•</u> • [Save As Close
Vertion POV ^{it}		Version	Entity View Brand Department Data Source		<mark>¢°</mark>	
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count					Row Height	Minimum
					0.26	
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Setting up the POV



Balanc	e Sheet (for train	ning) / GridMain							Ø		Save Save As Close
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										0.20	

Setting up the POV

- Choose specific members
- Choose functions that return members.
- Default allows the user to select any member of the dimension they have permissions on at run time.

	Version Final	Entity Default	Product No Product	Years Children of Years	Period Bottom Members of	DataType Avg,End		
	Selections	@	Search				Q	6 23
	Final		✓ Version <i>fx</i>	> Final				
				First Pas	S			
į				Fourth F	Pass			
				Predict				



Setting up the POV



- Hide Dimension
- Global Dimension Toggles the dimension between Global and Local POV.
- Display Suggestions Only
- **Print All Selections** Default is off ("on" can produce a lot of results at runtime).



Adding Rows & Columns



Types

- Data
- Formula
- Text
- Separator

Actions

- Insert
- Copy / Paste
- Move
- Delete



Selecting Row & Column Members



Balance	Sheet (for train	ning) / Gri	dMain					Ø
Version Final	Entity Total Enterpris	Vie e Inpu	w It View	Bran Total B	rand Department	Data Source Management View	Years FY25	Period 8 &LastActMth (Apr)
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	CurrentPC	D\CurrentPO\						
	Actual	Budget	VAR	VAR%				
1 (Descendar	# #	=#	=#				

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Selecting Row & Column Members



 Select single members, a set of members, substitution variables or use functions to dynamically select members.

Member Selector				ОК	Cancel
Account Children of Total Ass					
Selections	Search			Q	3
Children of Total Assets (🖍	✓ Account fx >	Total Balance Sheet	fx > (-) Tota Member	al Assets <i>fx</i>	>
CIT		Income Statement	Bottom Children	 Iities & E 	>
Accounts Receivable		Orphaned	Descendants Parent	© ©	
Inventories		Stat Accounts	SameGeneration SameLevel		
		Cash Flow	Siblings	_ ©	
			View All Functions		
	Members ~	Account > Total Balance S	Sheet > Total Assets > 0	Current Assets	

Member Function Examples



Bottom Pulls only the Bottom members of the selected parent
Children Pulls only the Child members of the selected parent
Descendents Pulls all levels below the selected parent
CurrentPOV Used to dynamically reference the POV member
RelativeMember Use this to pull a member relative to another member

<u>TIP</u>: Select Inclusive (the <i>) to include the Parent

Prompts



Years Relative Member of	Period CurrentPOV	Sce Sing	e nario gle Select Prompt			
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ngle Select Prompt(Sc	Sc 🖊	Parent			Parameters	
		Prompt		* Prompt Label	Scenario:	
		Range		Choice List	Actual,Budget,Plan,Forecast	e.
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		Relativelylem	שפו	Default Selection	Actual	e.
		SameGenera	tion		Select Reset to Default	
		SameLevel				
		Siblings				

Prompt at runtime



Select Members		Reset OK Cancel
🔺 🎆 GridMain		
Columns		
* Scenario	Actual	P

Multiple Members in one Row/Column



- A single row/column in edit mode may produce multiple rows at run-time.
- Using functions is a Best Practice in report development. As a hierarchy grows or changes, the report will dynamically pull members and automatically update and significantly reduce maintenance.

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Formulas



Oracle's report documentation can help guide the use of formulas and their required formatting.

rsion al	Entity Total Enterprise	View Input View	Brand Total Brand		Department Total Department	Data Source Management View	Years FY25	Period &LastActMth (Apr)
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	CurrentPO\C	urrentPO						AVERAGE
	Actual	Budget VAR	VAR%					AVERAGEA
								CELL

Formula Examples

- AVERAGE
- COUNT
- DIFFERENCE
- PERCENTOFTOTAL
- SUM
- VARIANCE
- VARIANCEPERCENT

AVERAGE([1],[6],[8])

COUNT([1:98]) (excludes #missing and #error)

- DIFFERENCE(grid1.column[E], grid2.column[E])
- PERCENTOFTOTAL([B],[B,6])

SUM([2],[5]) VARIANCE([B],[C]) VARIANCEPERCENT([B],[C])

- Use square brackets
- Use numbers to reference Rows
- Use letters to reference Columns
- Use the letter and number to reference a cell



[5]

[A]

[A,5]



Member Display



- Member Name, Alias or Custom (for Single Member cells)
- Default for Heading will use the Heading property set for the Grid

Version Final	Entity Total Enterprise	View Input View	Brand Total Brand	Department Total Department	Data Source Management View	Years FY25	Period &LastActMth (Apr)
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C	Custom Heading		VAR%				

Grid Formatting



• Formatting can be applied to a Grid, Column, Row or individual Cell.



<u>TIP</u>: Start with overall Grid formatting, then specify exceptions at the Row and Column level, then finally at the Cell level. Use Copy/Paste too.

Grid Formatting – Grid Properties

- Row Banding
- Zoom
- Ancestor before Children
- Suppression
- Cell Padding

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General			
Name			
Grid 1			
Title			Hide
Data Source		Fin	Plan FinPlr
Column Width			Minimum
0.73			
Row Height			Minimum
0.26			
Row Banding			Off
Zoom			Off
Zoom Before			False
Ancestor Before Children			False



Grid Formatting – Cell Properties



• Number

Cell					
Number	(#)-	→	Positive		Negative
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Grid Formatting – Conditional Properties



- Conditional Formats can help highlight noteworthy data.
- **Conditional Suppression** can add an additional layer of suppression beyond the grid, row and column level suppression.

* III III (III) @	Edit Conditional Format/Text Name * Format Text 1	Cancel
Conditional Properties	Applies To Account Row Headings, 1B-1E, 1G-1I Define condition to be met for conditional format to be applied	Conditional Format Image: Conditional Format Image: Condition
Formats/Text Suppressions Format Text 1 123,456,789 Format Text 2	Level Number Account greater than 0	+ ₪ Font and Alignment Font Default - "Liberation Sans (Arial)" Size 10 ▼ B Z ⊕ U ■ Horizontal Alignment ■
123,456,789 Format Text 3 123,456,789		Indent 0.00 V A Border and Shading Border Shading Replace Text Off

Allow Note Input

Oracle EPM Reports



Viewing & Exporting Reports

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Viewing & Exporting Reports



• Reports can be viewed in HTML, PDF and Excel formats.

Training	10/24/24	stasi@olympuscons 5/4/25		
Balance Sheet (for training)	5/5/25	stasi@olympuscons 5/7/25	HTHL PDF XLS	
Cash Flow (training)	5/4/25	stasi@olympuscons 5/4/25	HTHL PDF ×LS	
Income Statement (training)	5/4/25	stasi@olympuscons 5/4/25	HTHL PDF XLS	
KPI Comparison (training)	5/4/25	stasi@olympuscons 5/4/25		

Viewing & Exporting Reports



• Once in the Report, select or update the **POV** for the report if needed.

Balance Sheet	(for training)	-							(
Version Final	Entity Total Enterprise	View Input View	Brand Total Brand	Years FY25	Period Apr				
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						FY25	FY24		
						Apr	Apr		
						Actual	Budget	VAR	VA
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		2.	Cash and Cash Equivale	ents		63095313	-	63095313	
		3.	A10100000-Cash On H	land		4850	-	4850	

Viewing & Exporting Reports



• Click on the **Gear** to change how a Report is Viewed or Exported.



Oracle EPM Reports



Bonus Content

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- **Butterfly Reports**
- Using the General tab on the grid property editor, scroll down to the Headings section
- Simply change the 'Row Headings Before' property to indicate the column where you want to move the row heading to create the butterfly split

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Version Final	Currency Entity USD Company 10.	Departm Bottom., Total Depart	ent tment,De							ſ		11 H P
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11	Children of MKT	3	-	#1##70	# ##%	2		# ##96	#1##70		Source	Hide
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14	WHS	7	#	#.##%	2,22%	1	1	8,88%	#.##%			
15	Children of FAC	2	#	2.22%	11.00%	2	1	1.11%	#.##%		Member Labels	Allas
16	FAC	1	#	#.##%	2,22%	1	8	2,22%	#_##%		Dependent Manuface	Date
17	Children of GAE	7	#	#.##%	2,22%	7	#	#.##%	#.##%		Repeated Heading	show
18	GAE	5	2	2,22%	2,22%	2	1	2,22%	2,22%		Allar Table Name	Default - "Default"
19	OPEX		#	#_##%	2,22%		#	2,22%	#_##%		Cost reve mette	Service Service
20											Row Headings Before	E v
21	EBITDA	F	2	1,11%	2,22%	1	1	1,11%	2.22%			
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Butterfly Reports BEFORE....

Current month and YTD comparisons against Prior Year can get visually overwhelming

al	USD	Entity Company 10	Depa Operati	tment ions Departm										
		_	FY22	FY21	FY22	FY22	FY22	FY21	FY22	FY21	FY22	FY22	FY22	FY21
		_	May	May	May	May	May	May	YTD(May)	YTD(May)	YTD(May)	YTD(May)	YTD(May)	YTD(May)
		_	Actual	Actual	Act vs Prior Year \$	Act vs Prior Year %	% of Net Sales	% of Net Sales	Actual	Actual	Act vs Prior Year \$	Act vs Prior Year %	% of Net Sales	% of Net Sales
	Sales Revenue		20,052,212	28,804,621	(8,752,410)	30.39%	112.01%	101.82%	39,562,372	144,463,979	(104,901,607)	72.61%	108.24%	103.42%
	Sales - Drop Shipment		584,686	973,466	(388,780)	39.94%	3.27%	3.44%	1,187,887	4,594,777	(3,406,890)	74.15%	3.25%	3.29%
	Freight Discount		(60,352)	(158,167)	97,814	61.84%	0.34%	0.56%	(153,365)	(801,132)	647,767	80.86%	0.42%	0.57%
	Total Sales Discount		(2,331,115)	(1,209,510)	(1,121,605)	92.73%	13.02%	4.28%	(3,376,224)	(7,427,945)	4,051,721	54.55%	9.24%	5.32%
	Total Sales Return		(418,654)	(224,600)	(194,055)	86.40%	2.34%	0.79%	(824,264)	(2,017,265)	1,193,001	59.14%	2.26%	1.44%
	Other Sales Adjustments	-	75,397	103,490	(28,093)	27.15%	0.42%	0.37%	155,863	874,290	(718,427)	82.17%	0.43%	0.63%
	Net Sales		17,902,173	28,289,301	(10,387,128)	36.72%	100.00%	100.00%	36,552,269	139,686,705	(103,134,436)	73.83%	100.00%	100.00%
	Net COGS		10,550,123	18,136,932	7,586,809	41.83%	58.93%	64.11%	21,069,716	90,077,326	69,007,610	76.61%	57.64%	64.49%
	COGS - Drop Shipment		457,423	724,806	267,384	36.89%	2.56%	2.56%	933,341	3,409,984	2,476,643	72.63%	2.55%	2.449
S	Storage and Other Charges		435,541	639,335	203,793	31.88%	2.43%	2.26%	606,725	3,232,348	2,625,623	81.23%	1.66%	2.319
	Total Inventory Variance		(11,118)	122,689	133,807	109.06%	0.06%	0.43%	(72,250)	101,030	173,280	171.51%	0.20%	0.079
	Return Write Off		161,884	246,592	84,708	34.35%	0.90%	0.87%	298,975	1,032,508	733,533	71.04%	0.82%	0.749
	Other COGS Expense	-	(2,556)	(2,535)	20	0.81%	0.01%	0.01%	(5,207)	(12,119)	(6,912)	57.03%	0.01%	0.019
	COGS	_	11,591,298	19,867,818	8,276,521	41.66%	64.75%	70.23%	22,831,300	97,841,077	75,009,777	76.66%	62.46%	70.049
	Gross Margin	-	6,310,875	8,421,482	(2,110,607)	25.06%	35.25%	29.77%	13,720,969	41,845,628	(28,124,659)	67.21%	37.54%	29.96%
	Payroll		1,192,702	1,267,539	74,836	5.90%	6.66%	4.48%	2,237,663	5,890,989	3,653,326	62.02%	6.12%	4.229
	Benefits		294,563	290,856	(3,707)	1.27%	1.65%	1.03%	624,804	1,661,803	1,036,999	62.40%	1.71%	1.199
	Temp Labor		481,175	584,207	103,032	17.64%	2.69%	2.07%	1,060,725	2,903,984	1,843,259	63.47%	2.90%	2.08%
	Other Personnel Expense	_	701	4,241	3,540	83.47%	0.00%	0.01%	905	11,216	10,310	91.93%	0.00%	0.019
T	otal Personnel & Benefits		1,969,142	2,146,842	177,701	8.28%	11.00%	7.59%	3,924,097	10,467,992	6,543,895	62.51%	10.74%	7.49%
	Bad Debt Expense		60,305	83,969	23,664	28.18%	0.34%	0.30%	(10,943)	(362,934)	(351,991)	96.98%	0.03%	0.26%
ad Debt Ex	pense-Write of non Commiss	ion Sales	(783)	(5,930)	(5,147)	86.80%	0.00%	0.02%	8,013	(30,707)	(38,719)	126.09%	0.02%	0.02%
	Sales Commission		395,259	639,163	243,905	38.16%	2.21%	2.26%	802,233	3,056,085	2,253,852	73.75%	2.19%	2.199
	Total Advertising		-	3,358	3,358	100.00%	-	0.01%	-	42,756	42,756	100.00%	-	0.03%
_	Trade Show Exp		16,696	77,153	60,457	78.36%	0.09%	0.27%	85,172	222,065	136,893	61.65%	0.23%	0.169
0	ther Sales & Marketing Exp	-	3,090	3,099	9	0.28%	0.02%	0.01%	5,016	24,936	19,921	79.89%	0.01%	0.029
	tai Sales & Marketing Eyn		4/4 567	200 211	326 244	40 74%	2 65%	1 0.10%	22Q 4Q1	2 062 202	2 062 712	60 97%	2 /1-20/2	2 110



Butterfly Reports

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AFTER...

After one very simple update...voila! Current period vs YTD comparisons are much easier to distinguish

lersion	Currency	Enti	ity	Departmer	nt							
nal	USD	Com	ipany 10	Operations De	epartm							
FY22	FY21	FY22	FY22	FY22	FY21 Max		FY22	FY21	FY22	FY22	FY22	FY21
Actual	Actual	Act vs Prior Year \$	Act vs Prior Year %	% of Net Sales	% of Net Sales		Actual	Actual	Act vs Prior Year \$	Act vs Prior Year %	% of Net Sales	% of Ne Sales
20,052,212	28,804,621	(8,752,410)	30.39%	112.01%	101.82%	Sales Revenue	39,562,372	144,463,979	(104,901,607)	72.61%	108.24%	103.42
584,686	973,466	(388,780)	39.94%	3.27%	3.44%	Sales - Drop Shipment	1,187,887	4,594,777	(3,406,890)	74.15%	3.25%	3.29
(60,352)	(158,167)	97,814	61.84%	0.34%	0.56%	Freight Discount	(153,365)	(801,132)	647,767	80.86%	0.42%	0.57
(2,331,115)	(1,209,510)	(1,121,605)	92.73%	13.02%	4.28%	Total Sales Discount	(3,376,224)	(7,427,945)	4,051,721	54.55%	9.24%	5.32
(418,654)	(224,600)	(194,055)	86.40%	2.34%	0.79%	Total Sales Return	(824,264)	(2,017,265)	1,193,001	59.14%	2.26%	1.44
75,397	103,490	(28,093)	27.15%	0.42%	0.37%	Other Sales Adjustments	155,863	874,290	(718,427)	82.17%	0.43%	0.63
17,902,173	28,289,301	(10,387,128)	36.72%	100.00%	100.00%	Net Sales	36,552,269	139,686,705	(103,134,436)	73.83%	100.00%	100.0
10,550,123	18,136,932	7,586,809	41.83%	58.93%	64.11%	Net COGS	21,069,716	90,077,326	69,007,610	76.61%	57.64%	64.4
457,423	724,806	267,384	36.89%	2.56%	2.56%	COGS - Drop Shipment	933,341	3,409,984	2,476,643	72.63%	2.55%	2.4
435,541	639,335	203,793	31.88%	2.43%	2.26%	Storage and Other Charges	606,725	3,232,348	2,625,623	81.23%	1.66%	2.3
(11,118)	122,689	133,807	109.06%	0.06%	0.43%	Total Inventory Variance	(72,250)	101,030	173,280	171.51%	0.20%	0.0
161,884	246,592	84,708	34.35%	0.90%	0.87%	Return Write Off	298,975	1,032,508	733,533	71.04%	0.82%	0.7
(2,556)	(2,535)	20	0.81%	0.01%	0.01%	Other COGS Expense	(5,207)	(12,119)	(6,912)	57.03%	0.01%	0.0
11,591,298	19,867,818	8,276,521	41.66%	64.75%	70.23%	COGS	22,831,300	97,841,077	75,009,777	76.66%	62.46%	70.0
6,310,875	8,421,482	(2,110,607)	25.06%	35.25%	29.77%	Gross Margin	13,720,969	41,845,628	(28,124,659)	67.21%	37.54%	29.9
1,192,702	1,267,539	74,836	5.90%	6.66%	4.48%	Payroll	2,237,663	5,890,989	3,653,326	62.02%	6.12%	4.2
294,563	290,856	(3,707)	1.27%	1.65%	1.03%	Benefits	624,804	1,661,803	1,036,999	62.40%	1.71%	1.1
481,175	584,207	103,032	17.64%	2.69%	2.07%	Temp Labor	1,060,725	2,903,984	1,843,259	63.47%	2.90%	2.0
701	4,241	3,540	83.47%	0.00%	0.01%	Other Personnel Expense	905	11,216	10,310	91.93%	0.00%	0.0
1,969,142	2,146,842	177,701	8.28%	11.00%	7.59%	Total Personnel & Benefits	3,924,097	10,467,992	6,543,895	62.51%	10.74%	7.4
60,305	83,969	23,664	28.18%	0.34%	0.30%	Bad Debt Expense	(10,943)	(362,934)	(351,991)	96.98%	0.03%	0.2
(783)	(5,930)	(5,147)	86.80%	0.00%	0.02%	Bad Debt Expense-Write of non Commission Sales	8,013	(30,707)	(38,719)	126.09%	0.02%	0.0
395,259	639,163	243,905	38.16%	2.21%	2.26%	Sales Commission	802,233	3,056,085	2,253,852	73.75%	2.19%	2.1
-	3,358	3,358	100.00%	-	0.01%	Total Advertising	-	42,756	42,756	100.00%	-	0.0
16,696	77,153	60,457	78.36%	0.09%	0.27%	Trade Show Exp	85,172	222,065	136,893	61.65%	0.23%	0.1
3,090	3,099	9	0.28%	0.02%	0.01%	Other Sales & Marketing Exp	5,016	24,936	19,921	79.89%	0.01%	0.0
474,567	800,811	326,244	40.74%	2.65%	2.83%	Total Sales & Marketing Exp	889,491	2,952,203	2,062,712	69.87%	2.43%	2.1
139,488	316,788	177,301	55.97%	0.78%	1.12%	Pallet Expense	338,660	1,332,184	993,523	74.58%	0.93%	0.9



Use the 'Row Headings Before' property to add Row Numbers

Balance	Sheet (for training) / GridMain	
Version Final	Entity Total Enterprise	View Input View	Brand Total Brand
1	Total Balance Sheet		
2	Total Assets		
3	Current Assets		



Version	Entity Total Enterprise	View Input View	B	r and otal Brand	Departme Total Departr	nt ment	Data Source Management View	Years FY25	Period &LastActMth (Apr)	5
1 De: 2 Tot 3 4 De: 5 Tot	scendants of Total Ass al Assets scendants of Total Lial al Liabilities & Equity	sets Dilities & Equity		Copy Delete Move Copy Formattin Copy Formattin Insert Before Insert After Select Members Group on Remove Group	Σ -# s	∑ ▶ VAR% Data Formula Text Separat	a or Text			

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Vers inal	ion	Entity Total Enterprise	View Input View	Brand Total Brand	Department Total Departme	Data Source nt Management View	Years FY25	Period &LastActMth (Apr
1	Cu:	stom Text	Enter Comment					
				Text Functions				Select Cancel
				Search				
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	1 [Descendants of Total	Assets	MemberAlias				
	2 3	Total Assets		MemberName				
	4 [Descendants of Total	Liabilities & Equ	ity MemberProperty				
	5	Total Liabilities & Equ	uity	Mid				
				Right				
				RowNumber				



- Copy the cell to the other cells in the column to repeat the Row Numbers.
- In the Row Headings Before property, select Column B.

rsion al	Entity Total Enterprise	View Input View	Brand Total Branc	t	Departme Total Departn	nt nent	Data Source Management View	Years FY25	Period &LastActMth (Apr)	
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				CurrentPO\	mber of Cu					
				CurrentPO\	CurrentPO\					
				Actual	Budget	VAR	VAR%			
1 De	scendants of Total Ass	ets	mber(false)	#	#	=#	=#			
2 То	tal Assets		mber(false)	#	#	=#	=#			
3										
4 De	scendants of Total Liak	vilities & Equity	mber(false)	#	#	=#	=#			
5 To	tal Liabilities & Equity		mber(false)	#	#	=#	=#			

Row Numbers BEFORE....

Balance Sh	eet (for training)) / GridMain							
Version	Entity	View	Brand	,	Years	Perio	od		
Final	Total Enterprise	Input View	Total Brand	I	FY25	Apr			
					FY25	FY24			
					Apr	Apr			
					Actual	Budget	VAR	VAR%	
Current Asse	ets			1	332578109	-	332578109	-	
Cash and (Cash Equivalents			2	63095313	-	63095313	-	
A101000	00-Cash On Hand			3	4850	-	4850	-	
A101001	00-Petty Cash Fund			4	7200	-	7200	-	
A101399	90 - RECC. FOR MPP			5	-	-	-	-	



AFTER....

Version	Entity	View	Brand	Years	Perio	od	
inal	Total Enterprise	Input View	Total Brand	FY25	Apr		
				FY25	FY24		
				Apr	Apr		
				Actual	Budget	VAR	VAR%
1	Current Assets			332578109	-	332578109	
2	Cash and Cash Equiva	lents		63095313	-	63095313	
3	A10100000-Cash On	Hand		4850	-	4850	
4	A10100100-Petty Ca	sh Fund		7200	-	7200	
5	A10139990 - RECC	OR MPP		_	_	_	



Oracle EPM Reports



Topics to Explore

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Charts





Books, Bursting, and Automated Reports!



• Books

- Vehicle for packaging reports for user consumption
- Useful for publishing one report for multiple POVs
- Bursting
 - Vehicle for packaging and distributing Reports or Books to users or to other folders in the Library

Automated Report Distribution

 Use Jobs to schedule distribution of Report packages that need to be sent out regularly on a specific day of the week/month

Final Notes



- Use Copy As or Shared objects to make future reports
- Get familiar with the editing layers and function layers
- Recognize the difference between previewing a report and previewing a data grid or chart. Previewing a data grid or chart will not include headers and footers or other report objects.
- Where possible, use functions to minimize hard-coded rows and columns and text boxes. This approach will minimize report maintenance.
- Use the Oracle Documentation, watch Videos, read Blogs
- Practice, practice, practice!



North Texas Oracle EPM User Group Meeting



When:	September 18, 2025, 3:00 – 6:30
Where:	Pinstack @ 6205 Dallas Pkwy, Plano, TX 75024
What:	Presentations by Oracle, Olympus, and Customers followed by Bowling, Beverages, and Appetizers
Full Agen	da:
2:45	Arrival and Check In
3:00	Oracle Presentation , Al Marciante, Vice President, Product Management at Oracle
3:30	More Than Just Data ManagementData Exchange, Brian Marshall, Partner at Olympus Consulting
4:15	Client Success Story , How Oracle Cloud EPM reduced costs and time to close
5:00	Bowling, Beverages, and Bites

THANK YOU

Stasi Verges

214.912.9463 stasi@olympusconsulting.com



Please fill out the evaluation!



Visit the app for direct access to this session's speaker evaluation!

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dallas - ft worth june 15 - 19



Scan to access the blank speaker evaluation form.